

NET30 ADVISORS FINANCIAL MANAGEMENT QUIZ

Federal Tax ID(EIN#): _____ - _____

FAX COMPLETED FORM TO: (866) 383-0246.

Contact Information

Owner Name(s): _____

Business Name: _____

Home Address: _____

Business Address: _____

City: _____ State: _____ Zip: _____

City: _____ State: _____ Zip: _____

Home Phone: _____

Business Phone: _____

Cell Phone: _____

Business Fax: _____

Personal Email: _____

Business Email: _____

Business Information

Business Structure: Sole-Proprietor LLC Corporation Partnership Other _____

Products/Services Sold: _____ NAICS Code: _____

Year Started: _____ Year-to-Date Sales: \$ _____ Prior Year Sales: \$ _____

Do you sell to: Government Agencies Large Corporations Retail Consumers All Others

Do you have: CPA Compiled Financials QuickBooks Financials Self-Generated Financials None

Business Financial Management Quiz

Please take a moment to take our short quiz and answer each question honestly. Only 'Yes' answers count and each yes answer is worth (10) points. **A passing score is 70.**

1. Do you know how to make decisions from reading company financial statements? Yes No Don't Know
2. Do you know if your personal credit and business ratios will qualify for a bank loan? Yes No Don't Know
3. Do you know how to tell if your business is growing too fast or too slowly? Yes No Don't Know
4. Do you know how to predict if your business is headed for bankruptcy? Yes No Don't Know
5. Do you know what to do to increase your company's liquidity and profits? Yes No Don't Know
6. Do you know how much your company is worth? Yes No Don't Know
7. Do you know if your company's "PAYDEX" score is above 80? Yes No Don't Know
8. Do you know how your company is performing financially compared to your peers? Yes No Don't Know
9. Do you know your company's 'Net Balance' Position? Yes No Don't Know
10. Do you know how to tell if you are getting a fair return on your company's assets? Yes No Don't Know

Bonus Question:

In this question, each correct answer you give is worth (25) points.

11. Name (4) ways to get outside funding if you are unable to funding from a bank? (Hint: List possible "types" of non-bank financial institutions or financing strategies)

- a. _____ c. _____
b. _____ d. _____

12. Please take a moment to write a brief assessment of how you plan to finance your growth within the next 12 months.
